

# the designco

The Design Co is a Wellington-based interior design duo consisting of Ali Brown and Pip Stephen. With over 30 years of collaborative experience, our partnership is founded on a shared passion for design-led solutions that elevate residential spaces and cater to the needs of their occupants.

At The Design Co, we believe that your interior environment should be a tranquil and comfortable haven. We specialise in residential design and offer bespoke interior solutions to clients located in Wellington, Wairarapa, Queenstown-Lakes, Hawkes Bay and throughout Aotearoa. Our personalised approach enables us to gain a comprehensive understanding of your unique preferences and requirements, allowing us to create functional, distinctive, and aesthetically pleasing interiors that are tailored specifically to you.

Our wealth of experience, knowledge, and industry connections enables us to collaborate with the best-of-the-best professionals & tradespeople and source high-quality products both domestically and internationally to ensure that your interior design project is of the highest possible quality.

Above all, we endeavour to make the design process enjoyable and stress-free for our clients, providing guidance and support every step of the way.

Trust Ali and Pip at The Design Co to bring your interior design vision to life.



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[www.thedesignco.nz](http://www.thedesignco.nz)



together, creating beautiful spaces

## INTERIOR DESIGNERS

Ali Brown  
Pip Stephen



### CONSULTING

For personalised advice & inspiration - we come to you!

The design process can be daunting and although most people know what they want, they don't know how to bring it all together. We pride ourselves on providing professional service and expert knowledge for all aspects of interior design tailored around your aspirations. We'll take away the stress, we won't overwhelm you with too many options, but will give you something to truly love. Come on the journey with us – you won't regret it!



### CONCEPT & DESIGN

By establishing an overall vision for your home we bring the ideas and concepts to life. At this stage we prepare a dossier of samples and a mood board to help you visualise the look and feel of your home. Once you're happy we're on the right track we'll create the design plan to make the ideas real! An important part of this stage is to develop a step by step plan that allows you to move forward with confidence. If your project is a new-build or renovation, we work in conjunction with your architect or builder to ensure there is team approach to deliver the highest quality outcome.

### PRODUCT SPECIFICATION

This is where we really get to work – finding the right fabrics, furniture, manufacturers to execute the design plan. We have relationships with NZ and international fabric houses, furniture makers, importers of new and vintage items, bespoke design stores and a quality manufacturer for curtains, blinds & upholstery. Some of these suppliers are exclusively available to designers only. Once we're totally happy we've nailed the brief, we'll provide a quote to supply, deliver and install.





## MANUFACTURING & ORDERING

Once all the ground work has been done, we place orders with our manufacturers and suppliers and you get to sit back and relax. Time frames vary ~ made to order furniture takes around 8-10 weeks, curtains and blinds 4 - 6 weeks, and in-stock items are often dispatched within the week.

## DELIVERY & INSTALLATION

We take care of all the logistics of delivery and installation. Our professional installers are people we've worked with for years ~ we know and trust them with our own homes so you can feel assured with yours.



## RELATIONSHIP & COMMUNICATION

Our relationship with you is based on mutual trust. We understand working in your home comes with a responsibility to respect your property and privacy. We only engage with a limited number of clients at any one time, to ensure you receive quality service & timely communication. We're on this journey together and we look forward to transforming your space.

## FEES

### INTERIOR DESIGN CONSULTANCY

Consulting   Concept & Design   Product Specification	\$170+ p/hr
Project Administration	\$90+ p/hr

### COLOUR CONSULTANCY

Exterior Colour Scheme ~ 1 Scheme (max) 3 colours	\$495+
Interior Colour Scheme ~ 1 Room \$280+   2 Rooms \$365+   3+Rooms	\$495+

### BATHROOM DESIGN

Ask Us

Travel - Travel north of Porirua City & Upper Hutt is chargeable

Terms of Trade - By confirming an appointment with The Design Co this taken as acceptance that you agree to our Terms of Trade. Fees are quoted excluding 15% GST.



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